

# Results in Review

Newsletter for referring dental professionals

Issue 19

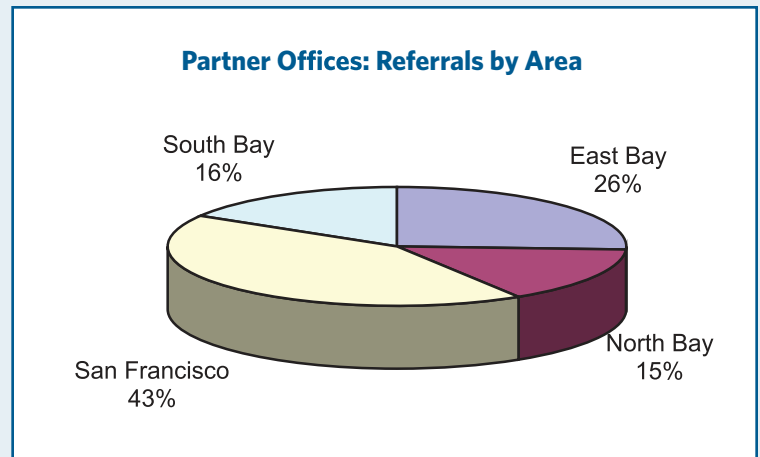
## Thank you for your referrals!

For over 20 years, the Blende Dental Group has partnered with the dental community to treat patients who require I.V. Sedation or General Anesthesia for their dental treatment. In the last 3 years, we've expanded these partnerships to care for people who cannot travel to or cooperate in a dental office setting by making House Calls.

We would like to take this opportunity to thank you. With your help, through your referrals and partnering, we are honored to be able to serve those who have fears or special needs.

Many of you often ask where our referrals come from, what types of patients are referred, and how we treat your referrals. So we put together some numbers to answer these questions for you.

**In the past 3 years, we have partnered with offices around the Bay area who have referred more than 1150 patients.**

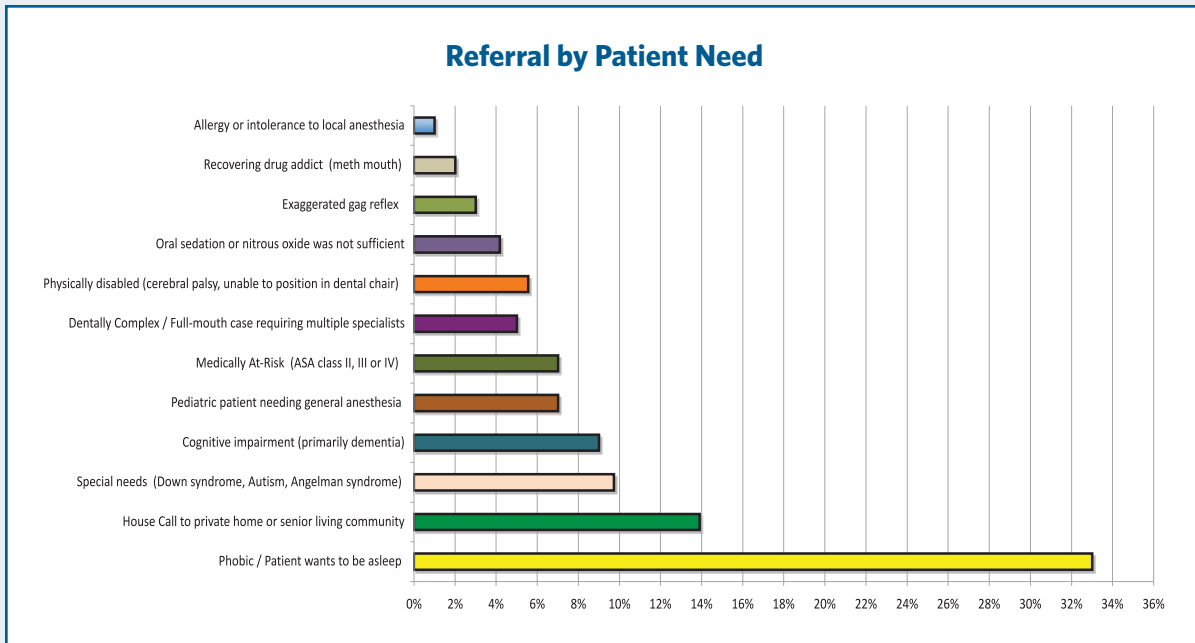


### Is your city on the list?

<b>North Bay</b>	Vallejo	6	Kensington	3	Cupertino	6	
Bolinas	3	Yuba City	3	Livermore	2	Daly City	24
Corte Madera	6			Modesto	3	Foster City	6
Fairfield	6	<b>San Francisco</b>		Newark	3	La Jolla	6
Greenbrae	12	San Francisco	363	Oakland	36	Los Gatos	6
Kentfield	12			Orinda	6	Menlo Park	3
Larkspur	9	<b>East Bay</b>		Pinole	6	Mountain View	3
Mill Valley	3	Alameda	6	Pleasant Hill	12	Palo Alto	12
Napa	9	Antioch	9	Pleasanton	3	Ronherth Park	3
Novato	4	Berkeley	63	Richmond	3	San Bruno	12
Petaluma	6	Castro Valley	3	San Leandro	6	San Jose	9
Ross	6	Concord	6	San Ramon	3	San Mateo	18
Saint Helena	3	Danville	6	Walnut Creek	9	Santa Clara	9
San Rafael	27	El Cerrito	6			So. San Fran.	6
Santa Rosa	3	Fremont	15			Sunnyvale	6
Tiburon	3	Hayward	6	<b>South Bay</b>		Visalia	3
				Campbell	6		

## Who are the patients that you have referred?

The Blende Dental Group provides a referral option for those patients that you and your staff prefer not to treat because they fall outside the defined scope of your practice, such as those who cannot cooperate for physical, cognitive or emotional reasons. When you partner with us, the patient remains in your control. We will work with you to develop a treatment plan, and return the patient to you for follow-up and routine care, as you desire.

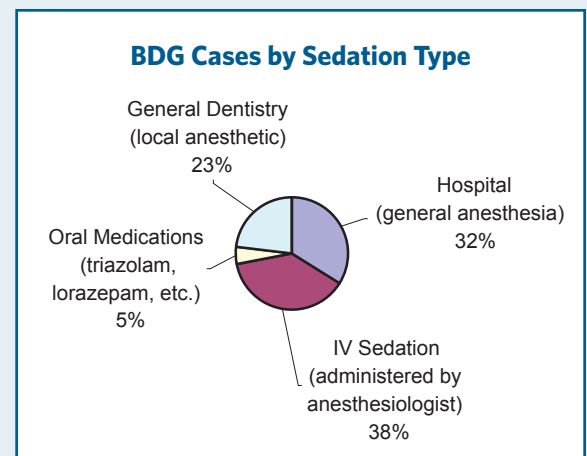


## How does the Blende Dental Group treat these patients?

A multi-disciplinary team approach is the key to managing the complexities of patients who need treatment utilizing I.V. sedation or general anesthesia. Our team includes general dentists, endodontists, periodontists, oral surgeons, pediatric dentists, physicians, nurses and anesthesiologists to provide comprehensive and predictable dental care.

## How can we help you?

Is there a patient you haven't seen in a while? Where did they go? Have their circumstances changed, and they now have needs outside the scope of services that your office provides? Has their living situation changed, increasing the distance from your office or impacting their ability to travel to you? Even if they're cut off from your practice, they're still your patient. Can we help?



When you've decided that a patient is no longer a candidate for treatment in your practice, due to health risk, emotional difficulty, or non-compliance, the Blende Dental Group welcomes your referral.

As a thank you to the dental community for your continuing partnership, we would like to extend a complimentary examination and consultation to patients you refer. Just give us a call!